

### Common Acronyms

2-0, 2-1, 4-4, etc.	Refers to the number of courses (or sessions) one has to teach. The two numbers refer to the semesters (i.e., a 2-1 means two courses during one semester and just one course during the other).
AA	Advanced Assistant (Professor)
AACSB	Association to Advance Collegiate Schools of Business (leading accreditation body for business schools)
AAPI	Asian American and/or Pacific Islander
ABD	All But Dissertation
AMBA	<a href="https://www.associationofmbas.com/business-schools/accreditation/">An accreditation system for business schools (like AACSB), focused on graduate programs only https://www.associationofmbas.com/business-schools/accreditation/</a>
AOM	Academy of Management, largest annual management conference
AOM interviews	Formal (usually lower-ranked schools) and informal (usually higher-ranked schools) interviews that are conducted in between the partying at AOM. Sometimes thought to hurt rather than help JMCs
AP	Assistant Professor
B/T school	Balanced/Teaching (see also R/B below)
COI	Conflict of Interest
ENT	Entrepreneurship
EQUIS	<a href="https://www.efmdglobal.org/accreditations/business-schools/equis/">An accreditation system for business schools (like AACSB), usually focused on international schools https://www.efmdglobal.org/accreditations/business-schools/equis/</a>
I/O Psych	Industrial Organizational-(Psychology)
IO	industrial organization - subfield of economics that's more directly related to strategy
JMC	job market candidate
JMP	Job Market Paper
Job talk	Part of the hiring process where you are invited to come to a school that is considering hiring you to give a research talk and meet with faculty/students.
LOR	Letter Of Recommendation
ms	Manuscript
NTT	Non-Tenure Track
OB	Organizational Behavior (mostly micro topics), but just to be more confusing, there is also such thing as Macro OB, which is kind of like OT but not exactly.
OP	Original Poster
Open rank	Refers to a job posting in which rank (Assistant, Associate, Full) is not specified, such that schools can recruit at any level. More common when schools are not hiring for "need" but are just growing or at top schools that recruit annually.
OT	Organizational Theory (mostly macro topics related to sociology)
OUF	Open Until Filled
P&T	Promotions and Tenure (Committee) - Sometimes T&P depending on school
Prep	A "prep" means a unique course that you have to prepare to teach. Let's say you have a three course load (3-0). You could teach three different "sections" (e.g.,

	groups of students) of the same negotiations class. That could count as three courses, but it is 1 prep because you just teach the same thing three times, so you only need to prepare (e.g., select/review your materials, practice lectures) once. You could also have a 3-0 load, but teach 1 section of negotiations, 1 section of OB, and 1 section of statistics. That would also count as three courses, but is also three "preps". The latter is much more labor intensive than the former, even though the nominal teaching load is the same.
R/B school	Research/Balanced school. Usually contrasted with Teaching (T) schools. Most people differentiate between R/B/T based on teaching load, though this is an imperfect measure and people's definitions of R/B/T vary quite a bit. These are informal short-hands, not official categories like the Carnegie Classification scheme above.
RBV	? I think it is Resource Based View (of the firm), but I'm micro and not positive. Someone else should confirm.
R&R	Revise and resubmit for a journal
R1, R2	<a href="#">Terms from Carnegie Classification list of universities based on research activity ("R1: Doctoral Universities – Very high research activity" "R2: Doctoral Universities – High research activity"). The list is based on the university as a whole, not the business school</a> <a href="https://en.wikipedia.org/wiki/List_of_research_universities_in_the_United_States">https://en.wikipedia.org/wiki/List_of_research_universities_in_the_United_States</a> . It is often incorrectly used as a shorthand for the type of job or business school (Research, Balanced, Teaching). Arguing about whether a school is an R1 or R2 is pointless. Look at the list.
Rookie	Job candidate who has not yet held a faculty position, usually straight out of PhD (but also often applies to candidates holding post-doc positions)
SCC	Search Committee Chair
SCM	Search Committee Member
SMA	Southern Management Association
STR	Strategy
TT	Tenure Track
UR	(Manuscript) Under Review
VAP	Visiting Assistant Professor (NTT position)